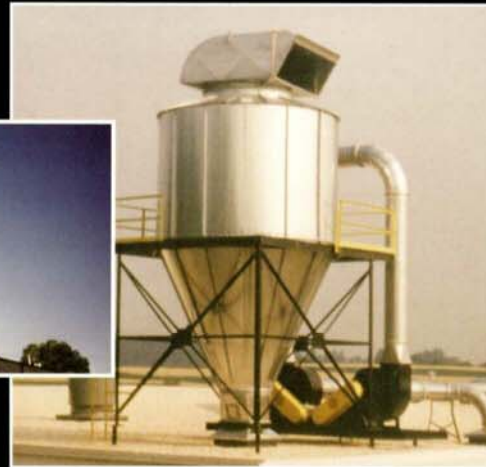




ADVANCED • EQUIPMENT • SALES

**Trim Collection and Baling Systems for the Printing and Converting Industries**



Advanced Equipment Sales - AES - is your source for innovative, economical systems for scrap and trim management in the printing and converting industries. Our extensive, industry-wide experience, combined with our comprehensive knowledge of production equipment and plant operations, has made AES the preferred choice for many companies across the USA, Canada and Mexico.

High quality equipment selected to meet your present and future needs, solid design principals, and careful attention to detail – as well as your budget - is the AES standard.

Improve your profitability through increased paper revenues and reduced downtime, and have a cleaner, more efficient production floor with our custom-designed systems.

Because we know your equipment, we understand your scrap management problems and how to resolve them. Talk to us about your specific challenges. Then, talk to our customers about how we have helped them overcome theirs. From design to installation, to start-up and training, and service after the sale... We are dedicated to helping you achieve a productive, profitable scrap management program.

**AES... Your Source for Economical Solutions to Scrap Management Problems.**



# capabilities

## PRINTING

- ↙ **Sheet-fed**
- ↙ **Web**
- ↙ **Direct Mail**

The efficiency of your operation depends on a trim removal system that can keep up with your advanced presses. We can design and install an efficient, economical system that will quickly transform your trimming problems into trimming solutions. Working with AES can mean efficient trim conveyance, effective dust control and fire suppression, functional grade segregation, and improved plant cleanliness. Our high-speed solutions manage trimmings just as quickly as your presses turn out finished product.



↙ Auto-Tie Baler

## FINISHING AND BINDERY

- ↙ **Cutting and Folding**
- ↙ **Saddle-Stitching**
- ↙ **Glue Binding**

Folding, cutting, trimming, glue binding and stitching operations all generate vast amounts of scrap of every size and grade. In today's competitive marketplace, an organized, efficient, and clean workplace can be the edge you need to stay on top of your game. At AES, we understand your manufacturing process, and that a well-designed scrap handling system can boost your productivity and profitability. In many cases, our customers enjoy a very meaningful return-on-investment with their scrap baling system through increased scrap paper revenues.



↙ Finishing Department with Ducting and Drops

**Increased Scrap Revenue • Reduced Downtime • Improved Cleanliness • Cost Effectiveness • Labor Efficiencies**

# capabilities

## DOCUMENT DESTRUCTION

- ✦ **Security Shredding**
- ✦ **Baling Systems**
- ✦ **Dust Control**

The need for confidential destruction of records and documents has never been greater. In fact, it has become a critical part of the everyday operations of thousands of businesses. With a wide variety of materials to be shredded and baled, the proper selection of equipment and systems specifically designed for the task is a key factor to your success. AES has taken a leading role in designing and implementing hardware solutions that make document destruction more efficient, reliable, safe and clean. We listen to the specific needs of our customers and bring timely, cost effective solutions to the table.



Cascade West Photography.

✦ **Auto-Tie Baler with in-feed conveyor**

## FOLDING CARTON AND CORRUGATED BOX MANUFACTURE

- ✦ **Shredding/Hogging**
- ✦ **Laminator Trim**
- ✦ **Die Cutting/Stripping**

Box plants, sheet converters, food and pharmaceutical packaging, OCC, POP displays... the folding carton industry covers a wide variety of products, but the scrap management issues have much in common. Dusty environments, poor grade segregation, light bales, overburdened air conveyance systems; all contribute to reduced scrap revenues, decreased production, and increased labor costs for you. AES has helped many folding carton operations overcome these problems with efficient scrap removal systems. We understand your industry, and we have the experience to resolve your scrap issues effectively and efficiently.



✦ **Die Cutter With Pick-ups**

**AES... Your Source for Economical Solutions to Scrap Management Problems.**

# capabilities

## MILLS/CONVERTERS

- ↪ **Sheeter Trim**
- ↪ **Roll Scrap**
- ↪ **Cutter Scrap**

Sheeting, slitting, and rewinding operations generate high value scrap that must be removed from the process quickly and efficiently. Today's high speed converting equipment requires an effective scrap removal system to operate at peak efficiency. Shredding and baling equipment are often required for proper handling and preparation of this scrap, so it can be marketed at its highest value.

At AES, we understand the importance of keeping your operations running at peak efficiency. We know your equipment and how to effectively handle the broad range of scrap that is generated. Our scrap handling systems incorporate the latest technology and will return real value to your bottom line – for today, and well into the future. Talk to us about making this a reality at your facility.



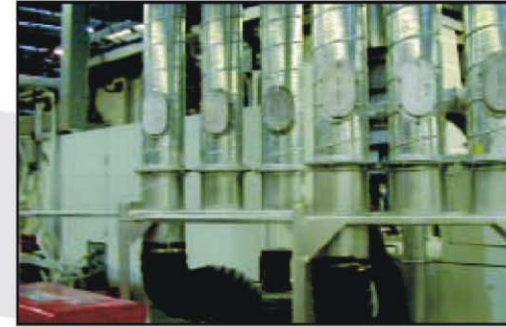
↪ Slitter/Rewinder with Side Trim Removal

## ENVELOPE CONVERTING

- ↪ **Die Cutting**
- ↪ **Chip Collection**
- ↪ **K.T.S. Systems**

Envelope converting offers many unique challenges related to trim and scrap handling. Die-cutter matrix, window and side chips, multiple grades that need to be properly segregated; all have very special handling requirements. A comprehensive knowledge of converting equipment and operations is required to implement a scrap recovery system that achieves a high level of efficiency, yet operates at a low cost-per-ton.

AES has successfully implemented efficient and cost-effective solutions in converting operations across the country. The key to this success has been to keep things simple (K.T.S.). We understand how to keep this aspect of your operation a true profit center with practical, no-nonsense solutions. Talk to us about our K.T.S. Systems and how to achieve efficiency and profitability in your scrap handling system.



↪ Chip Collection System with Side Gates

**Increased Scrap Revenue • Reduced Downtime • Improved Cleanliness • Cost Effectiveness • Labor Efficiencies**

# solutions

## Paper Brokers



**Balers**



**Compactors**



**Trim Collection Systems**

Securing a consistent supply of good quality scrap paper is critical to your business. Ensuring that your generators have the ability to produce dense, heavy bales that can be handled several times is a key factor in your relationships. Obtaining the highest value through proper grade segregation is in the best interest of both you and your customer. At AES we are sensitive to these needs. We work closely with the generator to identify the equipment that will satisfy their manufacturing by-product handling requirements, while producing a highly marketable bale.

AES provides high quality equipment that we integrate into cost effective systems to provide long-term value and an exceptional return-on-investment. We understand that the equipment investment made by you and your customer is a critical factor in sustaining long-term profitability and operating efficiency for each party.

Listening is the key to building and maintaining relationships. We take great pride in our ability to listen to the needs of our customers, and to design reliable systems that meet those needs.



Cascade West Photography.



Finished Bales



Paper Role

**AES... Your Source for Economical Solutions to Scrap Management Problems.**

# **TURNKEY SYSTEMS**

**– Custom Designed and Installed by AES**

- **AIR CONVEYANCE SYSTEMS**

Cyclones Separators – above and below roof systems  
Box Systems, Dust Filters, Fire Suppression Systems  
Custom Sheet Metal Fabrication

- **RECYCLING SYSTEMS**

Conveyors, Balers, Shredders, Sorting Platforms,  
Magnetic Separators, Air Separators, Cart Dumpers,  
Glass Crushers

- **SIZE REDUCTION SYSTEMS**

Shredders, Granulators, Mills, Classifiers,  
Separators, Crushers, Conveyors

# **EQUIPMENT**

- **BALERS**

Horizontal and Vertical, Manual and Auto-tie

- **SHREDDERS AND HOGGERS**

Security, Paper, Wood, Tire

- **CONFIDENTIAL SHREDDERS**

High Security, Document Destruction,  
Office - From Light Duty to Heavy Duty

- **COMPACTORS**

Stationary, Self-Contained, Pre-Crusher,  
Full Range of Containers

- **ACCESSORIES AND SERVICES**

New, Used and Reconditioned Equipment  
Equipment Repairs and Maintenance  
Baling Wire



## **ADVANCED EQUIPMENT SALES, INC.**

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